



**TriClub Doha**

**Club Members  
Annual General Meeting  
2020**

# Agenda



**Review of the Season**

**Membership Update**

**Race Entries**

**Financial Update**

**2020–2021 Season**

# Strong Start to the Season



## Delivered Multi-Sports Events for Qatar

- 2x QF TriSeries powered by GEMS
- 2x QF Aquathlon Series powered by FIT20
- 2x QF Duathlon Series
- 2x QF Running Series powered by New Balance
- QtriSeries Dukhan Watersports Club Ultra Triathlon
- 6 Events Cancelled due to Covid-19 (2 Tri, 2 Run, 1 Aq, 1 Du)

## Delivered 14 Free Club Events for Members

- 8 Aquathlons, including Oceanman Race at the Inland Sea
- 6 Duathlons

# Key Achievements of the current season



Recruited 489 Club Members, Up 7%

Launched the New Balance Run Club at Katara on Monday Night  
Members & Coaching every week with special coaching sessions

Our members made up more than half of Q-Tri participants

- Dominated Podiums at Junior, Open and Masters Levels

Huge Presence in Ironman Events

- Attendance at 43 Ironman events in 2019
- 33 Members at IM 70.3 Oman; 4<sup>th</sup> placed club on podium

Supported other Events in Qatar with events timing

- Doha College 10K, Aspire Torch Run, Esrar Race & QF Sports Day Race



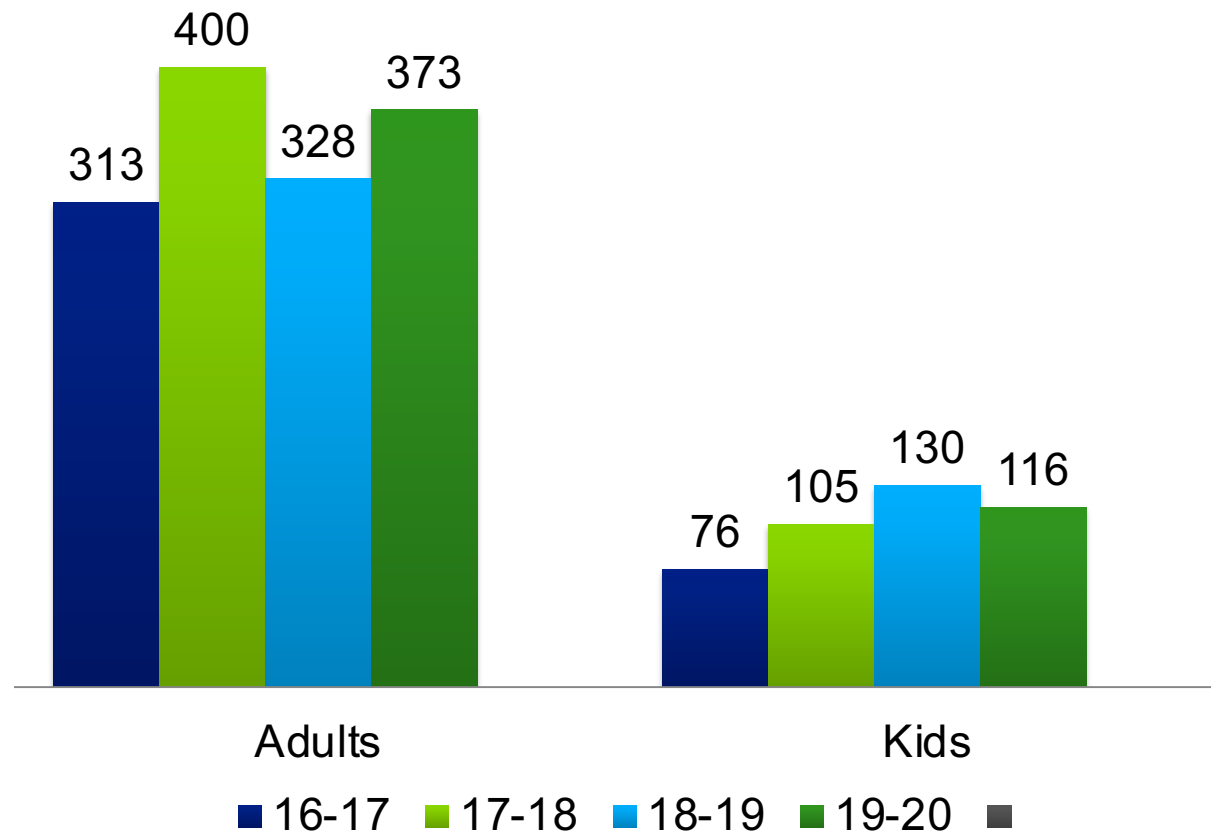
# COVID Lockdown Activities



- Kept up Social Media Relations
- Launched Weekly Virtual Duathlons & Ramadan Challenge
- End of Season Awards Zoom Call
- 132 Club Championship Certificates Distributed to our Members

# 489 Paid Members During Season

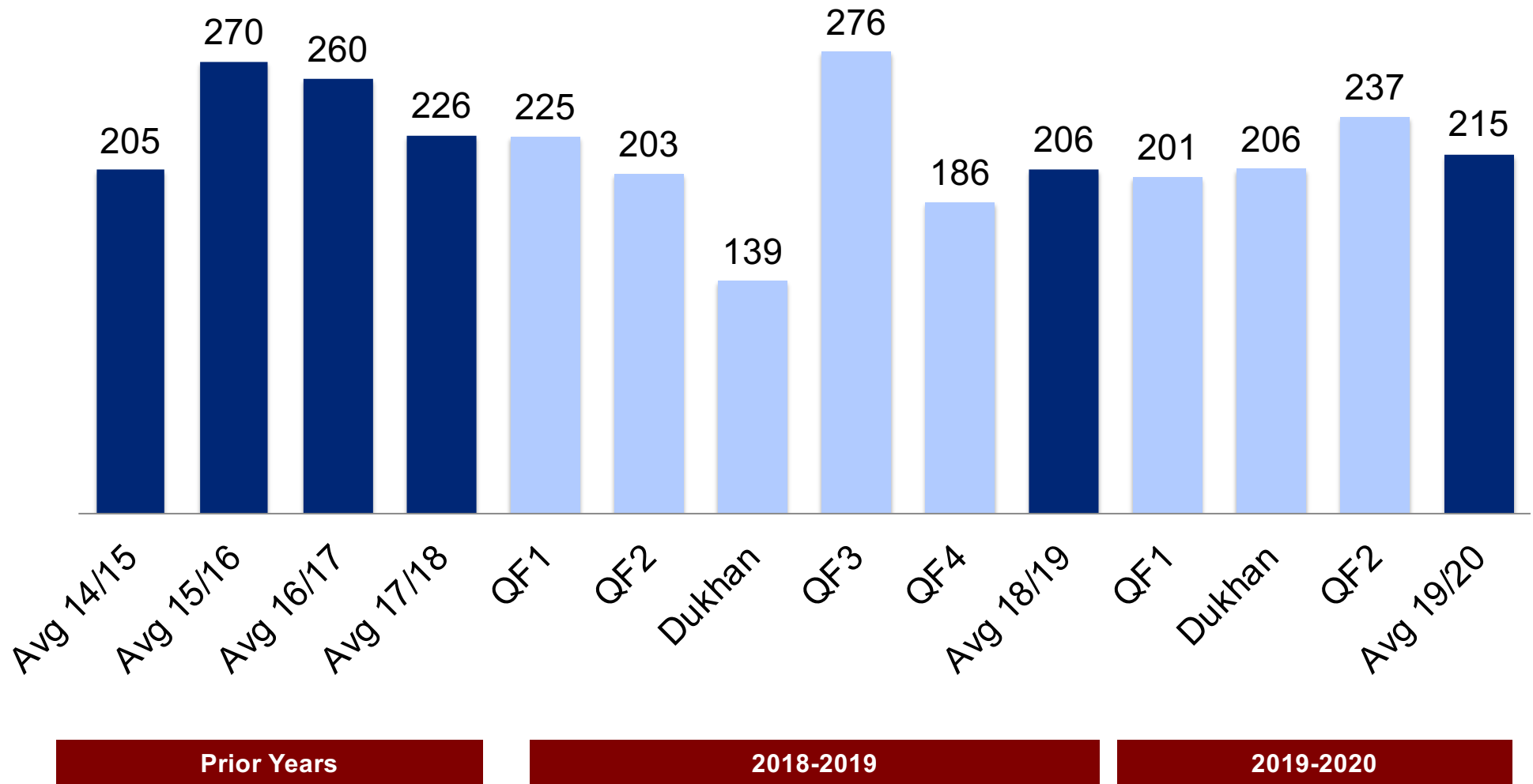
- Up 41, 7% Increase from Prior Year
- 14% up in adults, 11% decrease in Junior



# Triathlon Entries Holding Numbers

Improvement in Dukhan driven by addition to Qtriserries

QF Tri 3 / Corporate Triathlon postponed would have had good numbers

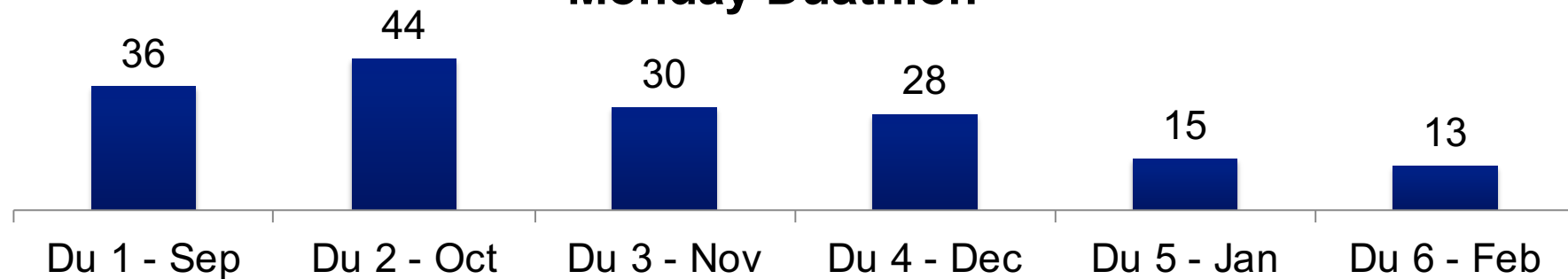


# Club Events

Participation numbers low, partly due to weather in Dec/Jan



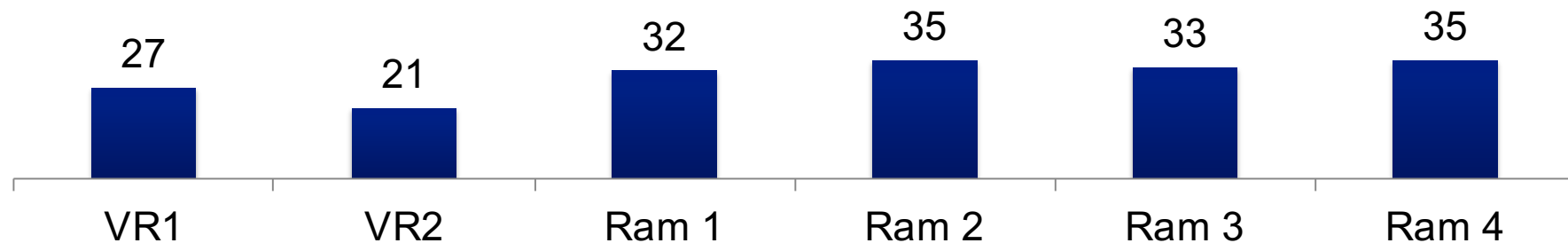
## Monday Duathlon



## Saturday Aquathlon



## Lock Down Duathlons



# Financial Update

## 2019-2020



				<u>Comments</u>
QR '000s	<u>19/20</u>	<u>18/19</u>	<u>VLY</u>	
	(Estimate)			
<u>Income Stmt (Year Forecasted to June)</u>				
Revenues	873	697	176	• Revenues better due to Dukhan and sponsorship
Expenses	<u>(866)</u>	<u>(626)</u>	<u>240</u>	• Expenses higher as a result of, dukhan, hiring full-time with profit share component, expenses for postponed races (may realise value)
Net Profit	7	70	(63)	• Profit impacted by postponement of six races; 4 months of salary with no race revenues
<u>Balance Sheet</u>				
Bank Balance	382	276	+106	• Bank Balance boosted by postponed workers run; holding 47K of ILO money and 16K for race entries on postponed races
Receivables	15	0	+15	
Payables	<u>(92)</u>	<u>(15)</u>	<u>(77)</u>	
Cash Assets	305	262	+43	• Inventories primarily tri-suits and other club kit
Inventory	33	38	(5)	
Fixed Assets	<u>107</u>	<u>138</u>	<u>(31)</u>	• Fixed Assets are timing kit and bike racks being depreciated over 5-10 years
Members Equity	446	438	+7	





**Special Thank You to Committee & Coaches**



Ewan



Hatem



Brendan



Michelle





Janine



Jason



Carla



Caroline





Dani



Pedro



Hesham



Neil





Karen



Gerda



Nat

Bing



Toby



# **Thank You To The Committee & Coaches from the last season**

**Hatem ElSafty**

**Jason Twigg**

**Ewan Cameron**

**Michelle Shillabeer**

**Brendan Germishuys**

**Hesham Shaban**

**Neil Melville**

**Carla Coetzee**

**Caroline Van Aartrijk**

**Daniela Sposi**

**Pedro Ribeiro**

**Gerda Maria Dimitru**

**Nathaniel Benares**

**Karen Montgomery**

**Janine Muller**

**Toby Ryan**



**TriClub Doha relies on it's Club Members to  
make it more than just a race events company**

## Opportunities to Support the Club

### Members Club

Members Socials

Club Member Races

Members Coaching

Racing together

### Race Crew

Support Brendan to  
deliver the Race Events  
at Qatar Foundation

### Governance

Treasurer, Directors &  
Secretary of the  
Company TriDoha LLC(G)

We Need a Treasurer

**Free Membership and Races!**

*Survey will be sent to club members : Email if interested*

# Roles and Responsibilities

## Operations Management (Brendan and Hesham)



- Race event organisation and management
- Club communications, website, inbox management, social media
- Design order and sell club Kit
- Sponsor management
- External timing / event management
- Member recruitment

### Support club members activities

- Get gear and timing kit to Club events
- Timing of Club Events
- Facilitate booking of venues
- Club Championship Leaderboard
- Weekly emails

# Roles and Responsibilities

## Club Committee (3-5 Club Members)

- Represent the members to ensure the club delivers activities that meets the members needs
- Facilitate club member meet-ups & trainings with coaches and Ops Manager
- Organise social events for club members & families eg. breakfasts, brunches or evening events after races
- Define a “members only” championship as part of the club championship (eg. club member only races aquathlons, duathlons, OSW race. c.6 in a season)
- Contribute to the weekly newsletter: regularly write occasional update/paragraph, make sure Operations manager is publicizing events
- Freedom to spend the club members budget on events for active members eg. QAR30,000 for the year 2020-2021
- Act as (or identify) International Race Captains
- Represent the club at QF events and QtriRaces if they are racing
- Race for Free at QF Events
- Not expected to volunteer at Race Events



# Roles and Responsibilities

## Events Crew

- 10 to 15 members or non-members
- Recruited and managed by Operations Manager
- Dedicated to delivering the Qatar Foundation events: preferably to do the same jobs each time eg. registration, swim starts, support timing, bike course, run course, finish line
- Committed to the season...not just 1 or 2 races
- Rewarded with free races for themselves (or their kids)
- Agree to meet prior to the race as an events crew to make sure their jobs are clear. Eg. meeting midweek before the race at the venue, etc.

# Roles and Responsibilities

## TriClub Board: Company Directors, Company Treasurer, Company Secretary

### Corporate Governance

- Oversight for financials of the club
- Manage bank account, process payments, reconcile revenues from qpay
- Ensure company meets all QFC regulations, filing of accounts, tax returns
- Maintain correct documentation of TriDoha (computer card, tax card, etc)
- Process employment of any staff
- Set Budget for the club
- Board meetings every 2 months and Company AGM

### Management of Operations Manager

- Review Operations Manager performance, review financial performance vs. budget

# 2020–2021 Season – Ideas



- Monday Duathlons Shift to Olympic Track
- Separate Club Aquathlons from Sharq Swim for a Cause
- Replace Club Aquathlon Series with New Club Race Championship; Fewer but better quality members races that fit in with racing/training schedule
- Timed staged starts – have the capacity to stagger the starts (Certain members come at specified times)
- All races will have to be individual starts.
- Extra days will be could be added for coaching to accommodate groups of max 20 people where required (Keep social distancing)
- Dual Coaching at sessions smaller groups more manageable
- Split Transitions for QF Races
- Add Sponsored Races into Calendar

# 2020–2021 Season – Ideas



- TT Cycling Events
- Virtual Club Races – Zwift Running and Cycling
- KOM Races online
- Individual Segment Challenges on Strava – Segments on Olympic Track
- Grand Hyatt short distance triathlon or swim bike run swim bike run – staggered start